**Overview of Business Results**

*of Fiscal Year Ending March 2019*

[Based on Japanese GAAP] (Consolidated)

<table>
<thead>
<tr>
<th>Name of the Company:</th>
<th>Cosmo Energy Holdings Co., Ltd.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Company Code:</td>
<td>5021</td>
</tr>
<tr>
<td>URL:</td>
<td><a href="https://ceh.cosmo-oil.co.jp/">https://ceh.cosmo-oil.co.jp/</a></td>
</tr>
<tr>
<td>Name of Representative:</td>
<td>Hiroshi Kiriyama (Title) President</td>
</tr>
<tr>
<td>Name of Person to contact:</td>
<td>Seiko Takagi (Title) General Manager of Corporate Communication Dept.</td>
</tr>
<tr>
<td>Annual shareholders’ meeting is to be held on:</td>
<td>June 20, 2019</td>
</tr>
<tr>
<td>Dividend payment is to be started on:</td>
<td>June 21, 2019</td>
</tr>
<tr>
<td>Securities report is to be submitted on:</td>
<td>June 20, 2019</td>
</tr>
<tr>
<td>Availability of the Financial Result Supplementary Information:</td>
<td>Yes</td>
</tr>
<tr>
<td>Execution of the Financial Result Presentation Meeting:</td>
<td>Yes (for analysts and institutional investors)</td>
</tr>
</tbody>
</table>

**Note:** Figures less than 1 million are rounded down

1. **Consolidated Business Results for FY2018 (April 1, 2018 to March 31, 2019)**

<table>
<thead>
<tr>
<th></th>
<th>Net sales</th>
<th>Operating profit</th>
<th>Ordinary profit</th>
<th>Profit attributable to owners of parent</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY2018</td>
<td>2,770,365</td>
<td>94,653</td>
<td>96,654</td>
<td>53,132</td>
</tr>
<tr>
<td>FY2017</td>
<td>2,523,106</td>
<td>111,868</td>
<td>116,850</td>
<td>72,813</td>
</tr>
</tbody>
</table>

[Note] Comprehensive income

| FY2018: 60,179 million yen (-33.1%) | FY2017: 89,937 million yen (33.0%) |

Net income per share

| FY2018 | 630.69 yen | 594.03 yen |
| FY2017 | 865.80 yen | — yen |

Diluted net income per share

| FY2018 | 20.4% | 5.7% |
| FY2017 | 36.1% | 7.3% |

Net income to net worth

| FY2018 | 16.5% |
| FY2017 | 14.1% |

Ordinary profit to total assets

| FY2018 | 20.4% |
| FY2017 | 36.1% |

Operating profit to net sales

| FY2018 | 5.7% |
| FY2017 | 7.3% |

2. **Dividend Payment Results and Forecast**

| FY2017 | 0.00 yen | 0.00 yen | 0.00 yen | 0.00 yen | 50.00 yen | 5.8% |
| FY2018 | 0.00 yen | 80.00 yen | 6,781 yen | 12.7% |
| FY2019 (forecast) | 0.00 yen | 80.00 yen | 11.2% |

| FY2017 | 0.00 yen | 0.00 yen | 0.00 yen | 0.00 yen | 4,238 yen | 2.1% |
| FY2018 | 0.00 yen | 80.00 yen | 6,781 yen | 12.7% |
| FY2019 (forecast) | 0.00 yen | 80.00 yen | 11.2% |
### Net sales, Operating profit, Ordinary profit, Profit attributable to owners of parent, Net income per share

<table>
<thead>
<tr>
<th>Year</th>
<th>Net sales (million yen)</th>
<th>%</th>
<th>Operating profit (million yen)</th>
<th>%</th>
<th>Ordinary profit (million yen)</th>
<th>%</th>
<th>Profit attributable to owners of parent (million yen)</th>
<th>%</th>
<th>Net income per share (yen)</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY2019</td>
<td>2,913,000</td>
<td>5.1</td>
<td>109,000</td>
<td>15.2</td>
<td>111,000</td>
<td>14.8</td>
<td>60,000</td>
<td>12.9</td>
<td>711.68</td>
</tr>
</tbody>
</table>

### Notes to Consolidated Financial Statements

1. **Change in significant subsidiaries during FY2018:**
   - Newly: No
   - Exception: No

2. **Changes in Accounting Policies, Accounting Estimates and Restatements:**
   - 1) Changes in accounting policies due to revisions of accounting standards, etc.: No
   - 2) Changes in accounting policies for reasons other than the Item 1: No
   - 3) Changes in accounting estimates: No
   - 4) Restatements: No

3. **Total Number of Outstanding Shares (Ordinary Shares):**
   - 1) Number of outstanding shares as of the end of the period (including treasury shares):
     - FY2018: 84,770,508 shares
     - FY2017: 84,770,508 shares
   - 2) Number of shares of treasury stock as of end of the period:
     - FY2018: 462,910 shares
     - FY2017: 667,048 shares
   - 3) Average number of outstanding shares during the period:
     - FY2018: 84,245,042 shares
     - FY2017: 84,099,735 shares

Note: This summary report is not subject to audit procedure based on Financial Instruments and Exchange Act.

**Note:** Request for appropriate use of the business forecast and other special remarks:

The above business forecasts are based on information available as of the published date of this release and actual results may differ from the forecast subject to various factors that may arise in the future. For details, please refer to the “1.(4)Forecast for FY 2019” on page 3–4 of this release.

Supplementary information will be uploaded on the Cosmo Energy Holdings Co., Ltd. website on May 9, 2019.
Contents of Supporting Data

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   (3) Overview of Cash Flows ........................................................... 3
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      (Changes in Representation Methods) ......................................... 13
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1. Overview of Consolidated Operating Results

(1) Overview of Consolidated Operating Results
The Japanese economy has continued to show a moderate recovery during the current consolidated fiscal year, as corporate profits are at a high level, capital investment has increased, and personal consumption continues to recover as a result of improvements in the employment and income environments.

With respect to crude oil prices, the price for Dubai crude oil began the fiscal year in the $66 per barrel range, was pushed up to $84 range by concerns over tight supply and demand due to a decrease in supply of crude oil from Iran due to sanctions against Iran by the US Trump administration. Despite that, it dropped sharply to the $49 per barrel range in the wake of the partial exemption of sanctions against Iran in November. After that, due to the reduction of crude oil production by OPEC etc, the oil price at the end of the period was $67 per barrel range.

As for exchange rates, the Japanese yen started the fiscal year at around ¥106 per dollar level and moved roughly between ¥109 to ¥114, reflecting the increase in US interest rates. After that, despite the turnover to a temporary appreciation of the yen due to concerns of worldwide economic slowdown, the yen closed at the ¥110 per dollar level at the end of the period.

As for domestic demand for petroleum product, it is continuing to show declining tendency, although the diesel oil remained at the same level as the previous fiscal year, as a result of the decrease in gasoline, kerosene and heavy oil decreased, the overall fuel oil decreased from the previous year.

As for petrochemical products, despite the market conditions remaining stable supported by strong demand growth in Asia, some products showed a softening trend.

Under such business environment, based on the basic policy of the 6th consolidated medium-term management plan, which has the current fiscal year as the first year, under the slogan of “Oil & New, Everything About Oil – And Beyond”, while strengthening the earning power and establishing the financial basis of the Oil exploration and production business and the Petroleum business, which are our main business, in view of long-term environmental changes, efforts to expand the portfolio have started such as aggressive investment in the renewable energy business and strengthening competitiveness of the Petrochemical business.

As a result, consolidated net sales in FY2018 were recorded ¥2,770.4 billion (up ¥247.3 billion from FY2017) due to the rise of crude oil prices in the Petroleum business, the rise of crude oil selling prices and the increase of crude oil sales volume in the Oil exploration and production business. Consolidated operating profit was recorded ¥94.7 billion (down ¥17.2 billion from FY2017), consolidated ordinary profit, ¥96.7 billion (down ¥20.2 billion from FY2017) despite the increase in sales volume in the Oil exploration and production business, the impact of inventory valuation in the Petroleum business due to fluctuations in crude oil prices, and regular maintenance in the Petrochemical business, etc.

Net income attributable to owners of the parent company was ¥53.1 billion (down ¥19.7 billion from FY2017) after reviewing the recoverability of deferred tax assets in the current consolidated fiscal year despite the negative factors mentioned above.

Segment-specific results were as follows:

<table>
<thead>
<tr>
<th>[Business Segment Information]</th>
<th>(Unit: billion yen)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Petroleum business</td>
</tr>
<tr>
<td>Net sales</td>
<td>2,526.9</td>
</tr>
<tr>
<td>Segment profit</td>
<td>14.2</td>
</tr>
</tbody>
</table>

[Petroleum business]
In the petroleum business segment, due to the rise in crude oil prices from the same period of the previous year, the segment reported net sales of ¥2,526.9 billion for FY2018 (up ¥234.2 billion from FY2017).
On the other hand, due to the effects of valuation losses on inventories by fluctuations in crude oil prices from the same period of the previous year, segment profit was ¥14.2 billion (down ¥44.6 billion from FY2017).

The Segment profit that excludes the effect of inventory evaluation recorded ¥24.9 billion (down ¥12.9 billion from FY2017).

[ Petrochemical business]
In the petrochemical business segment, due to the increase in product prices from the same period of the previous year, the segment reported net sales of ¥458.6 billion for FY2018 (up ¥0.1 billion from FY2017).
On the other hand, due to the decrease in selling volume of petrochemical products by regular maintenance and the worsening of product market conditions from the same period of the previous year, reported segment profit of ¥15.3 billion (down ¥15.1 billion from FY2017).

[ Oil exploration and production business]
In the oil exploration and production business segment, due to the increase in the sales price of oil products and the oil sales volume from the same period of the previous year, the segment reported net sales of ¥111.7 billion for FY2018 (up ¥55.4 billion from FY2017) and segment profit of ¥56.9 billion (up ¥38.6 billion from FY2017).
(2) Overview of Financial Position

(Assets)
The total current assets as of the end of FY2018 amounted to ¥641.7 billion, down ¥15.5 billion from the end of FY2017, primarily due to the decreasing notes and accounts receivable - trade of ¥19.7 billion, reflecting the lower sales in forth quarter and decrease in cash and deposit of ¥15.3 billion. The total noncurrent assets amounted to ¥1,060.1 billion, up ¥29.4 billion from the end of FY2017. This was primarily due to increase in property, plant and equipment of ¥24.7 billion by capital investments. As a result, the total assets amounted to ¥1,702.3 billion, up ¥14.0 billion from the end of FY2017.

(Liabilities)
The total current liabilities as of the end of FY2018 amounted to ¥764.7 billion, down ¥35.4 billion from the end of FY2017, this was mainly due to decreasing income taxes payable of ¥10.0 billion from decrease of taxable income, and a decrease of ¥11.4 billion in other current liabilities. The total non-current liabilities amounted to ¥535.7 billion, up ¥3.7 billion from the end of FY2017. As a result, the total liabilities amounted to ¥1,300.4 billion, down ¥31.7 billion from the end of FY2017.

(Net Assets)
The total net assets as of the end of FY2018 amounted to ¥401.9 billion, up ¥45.8 billion from the end of FY2017. This was primarily due to profit attributable to owners of parent of ¥53.1 billion. As a result, the net worth ratio was 16.5% (14.1% in FY2017).

(3) Overview of Cash Flows

Cash and cash equivalents (hereinafter “cash”) as of March 31, 2019 amounted ¥40.7 billion, decrease by ¥14.4 billion from March 31, 2018. That is primarily due to profit before income taxes with the amount of ¥96.0 billion and the income from issuance of convertible bond-type bonds with share acquisition rights, etc., while acquisition of tangible fixed assets associated with capital investment and the repayment of debt.

Situations of each cash flow and its factors are as follows.

(Cash flows from operating activities)
As a result of operating activities, gained cash amounted to ¥90.5 billion. This is primarily due to income taxes paid of ¥59.7 billion and the increase of inventories of ¥11.5 billion, etc., while profit before income taxes with the amount of ¥96.0 billion, ¥46.8 billion depreciation expenses.

(Cash flows from investing activities)
As a result of investing activities, ¥84.5 billion of cash was used. This is primarily due to ¥73.1 billion of payments for acquisition of tangible fixed assets.

(Cash flows from financing activities)
As a result of financing activities, ¥20.5 billion of cash was used. This is primarily due to income from issuance of convertible bond-type bonds with share acquisition rights of ¥59.9 billion and increase of ¥35.1 billion in commercial paper, while expenditures of ¥99.1 billion of payments of long-term loans payable and ¥4.2 billion of cash dividends paid.

(4) Forecast for FY2019

1) Forecast for FY2019
The Cosmo Energy Group plan to improve profitability by strengthening the competitiveness of its petroleum-related businesses which were formulated in new consolidated medium-term management plan (the “6th Medium-Term Management Plan”) which starting from FY2018, as well as promoting the reform of the business structure by promoting the renewable energy business while the trend toward de-oiling fuels is progressing.

The new fiscal year of 2019 commencing on April 1, 2019 has the assumptions of an average crude oil price of US$65/bbl and an average exchange rate of ¥110/US$, and its business forecast including consolidated net sales of ¥2,913.0 billion (up ¥142.6 billion from FY2018), consolidated operating profit of ¥109.0 billion (up ¥6.9 billion from FY2018), consolidated ordinary profit of ¥111.0 billion (up ¥14.3 billion from FY2018) and profit attributable to owners of parent of ¥60.0 billion (up ¥6.9 billion from FY2018).

[Segment-Specific Business Forecast] (Unit : billion yen)

<table>
<thead>
<tr>
<th></th>
<th>Petroleum business</th>
<th>Petrochemical business</th>
<th>Oil exploration and production business</th>
<th>Other and adjustments</th>
<th>Consolidated</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net sales</td>
<td>2,605.0</td>
<td>517.0</td>
<td>91.0</td>
<td>-300.0</td>
<td>2,913.0</td>
</tr>
<tr>
<td>Segment profit</td>
<td>42.0</td>
<td>18.0</td>
<td>40.0</td>
<td>11.0</td>
<td>111.0</td>
</tr>
</tbody>
</table>
[Petroleum business]
As for the petroleum business segment, profit is expected to increase from the previous fiscal year. The factors are expecting securing sales margin and increasing sales quantity based on the firm market conditions.

[Petrochemical business]
As for the petrochemical business segment, profit is expected to increase from the previous fiscal year. The factor is increase of production quantity due to cancellation of regular maintenance of the previous fiscal year.

[Oil exploration and production business]
As for the oil exploration and production business segment, will effort for constant crude oil production, profit is expected to decrease from the previous fiscal year, due to the fall in crude oil prices and the decrease in production volume.

2) Forecast for dividends
The Company places priority on returning profits to its shareholders. Its basic policy is to distribute stable dividends, while considering the strengthening of its corporate structure, the development of operations, and the balance of results and finance. Under this policy, the Company plans to distribute a year-end dividend per share of 80 yen for the fiscal year under review. The Company plans to distribute a dividend of 80 yen the next fiscal year.

2. Basic Policy for Selection for Accounting Standards
The Cosmo Energy Group has a policy to make the consolidated financial statements with the Japanese Generally Accepted Accounting Principles for the meantime, because of retaining consolidated financial statements’ comparability and inter-enterprise comparability. And also, The Cosmo Energy Group will correspond appropriately to applying the International Financial Reporting Standards (IFRS) in consideration of the global trend.
3. Consolidated Financial Statements and Their Main Notes
(1) Consolidated Balance Sheet

<table>
<thead>
<tr>
<th>Assets</th>
<th>FY2017 As of March 31, 2018</th>
<th>FY2018 As of March 31, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and deposits</td>
<td>64,690</td>
<td>49,445</td>
</tr>
<tr>
<td>Notes and accounts receivable - trade</td>
<td>264,930</td>
<td>245,164</td>
</tr>
<tr>
<td>Merchandise and finished goods</td>
<td>132,880</td>
<td>131,952</td>
</tr>
<tr>
<td>Work in process</td>
<td>576</td>
<td>453</td>
</tr>
<tr>
<td>Raw materials and supplies</td>
<td>131,893</td>
<td>144,911</td>
</tr>
<tr>
<td>Accounts receivable - other</td>
<td>44,088</td>
<td>42,397</td>
</tr>
<tr>
<td>Other</td>
<td>18,269</td>
<td>27,553</td>
</tr>
<tr>
<td>Allowance for doubtful accounts</td>
<td>-169</td>
<td>-146</td>
</tr>
<tr>
<td>Total current assets</td>
<td>657,160</td>
<td>641,731</td>
</tr>
<tr>
<td><strong>Non-current assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Property, plant and equipment</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Buildings and structures, net</td>
<td>205,787</td>
<td>235,988</td>
</tr>
<tr>
<td>Oil storage depots, net</td>
<td>35,178</td>
<td>34,984</td>
</tr>
<tr>
<td>Machinery, equipment and vehicles, net</td>
<td>183,447</td>
<td>186,250</td>
</tr>
<tr>
<td>Land</td>
<td>317,989</td>
<td>317,255</td>
</tr>
<tr>
<td>Leased assets, net</td>
<td>624</td>
<td>597</td>
</tr>
<tr>
<td>Construction in progress</td>
<td>67,123</td>
<td>59,022</td>
</tr>
<tr>
<td>Other, net</td>
<td>7,435</td>
<td>8,183</td>
</tr>
<tr>
<td>Total property, plant and equipment</td>
<td>817,585</td>
<td>842,283</td>
</tr>
<tr>
<td>Intangible assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Software</td>
<td>3,244</td>
<td>3,585</td>
</tr>
<tr>
<td>Other</td>
<td>38,771</td>
<td>37,378</td>
</tr>
<tr>
<td>Total intangible assets</td>
<td>42,016</td>
<td>40,964</td>
</tr>
<tr>
<td>Investments and other assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investment securities</td>
<td>122,653</td>
<td>117,552</td>
</tr>
<tr>
<td>Long-term loans receivable</td>
<td>1,615</td>
<td>1,262</td>
</tr>
<tr>
<td>Long-term prepaid expenses</td>
<td>5,769</td>
<td>4,741</td>
</tr>
<tr>
<td>Net defined benefit asset</td>
<td>2,415</td>
<td>2,765</td>
</tr>
<tr>
<td>Cost recovery under production sharing</td>
<td>21,894</td>
<td>19,404</td>
</tr>
<tr>
<td>Deferred tax assets</td>
<td>8,154</td>
<td>23,221</td>
</tr>
<tr>
<td>Other</td>
<td>9,039</td>
<td>8,397</td>
</tr>
<tr>
<td>Allowance for doubtful accounts</td>
<td>-401</td>
<td>-459</td>
</tr>
<tr>
<td>Total investments and other assets</td>
<td>171,141</td>
<td>176,886</td>
</tr>
<tr>
<td>Total non-current assets</td>
<td>1,030,743</td>
<td>1,060,134</td>
</tr>
<tr>
<td><strong>Deferred assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bond issuance cost</td>
<td>385</td>
<td>404</td>
</tr>
<tr>
<td>Total deferred assets</td>
<td>385</td>
<td>404</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>1,688,288</td>
<td>1,702,270</td>
</tr>
</tbody>
</table>
### Liabilities

**Current liabilities**
- Notes and accounts payable - trade: 274,410 / 267,897
- Short-term loans payable: 206,690 / 164,739
- Commercial papers: 62,900 / 98,000
- Accounts payable - other: 109,316 / 107,055
- Accrued volatile oil and other petroleum taxes: 84,801 / 88,987
- Income taxes payable: 15,338 / 5,324
- Accrued expenses: 5,130 / 3,188
- Provision for bonuses: 7,516 / 7,052
- Provision for directors’ bonuses: 620 / 472
- Other: 33,423 / 22,016

**Total current liabilities**: 800,146 / 764,734

**Non-current liabilities**
- Bonds payable: 46,700 / 46,700
- Convertible bond-type bonds with share acquisition rights: 60,000
- Long-term loans payable: 384,164 / 324,669
- Deferred tax liabilities: 33,029 / 33,454
- Deferred tax liabilities for land revaluation: 5,182 / 5,192
- Provision for special repairs: 17,830 / 20,992
- Provision for business structure improvement: 1,050 / 1,050
- Provision for environmental measures: 1,729 / 1,362
- Net defined benefit liability: 3,212 / 5,085
- Provision for executive remuneration BIP trust: 340 / 111
- Asset retirement obligations: 20,568 / 21,330
- Other: 18,186 / 15,733

**Total non-current liabilities**: 531,995 / 535,684

**Total liabilities**: 1,332,142 / 1,300,419

### Net assets

**Shareholders’ equity**
- Capital stock: 40,000 / 40,000
- Capital surplus: 84,359 / 82,963
- Retained earnings: 118,701 / 167,574
- Treasury shares: -1,091 / -758

**Total shareholders’ equity**: 241,970 / 289,779

**Accumulated other comprehensive income**
- Valuation difference on available-for-sale securities: 6,379 / 4,121
- Deferred gains or losses on hedges: -267 / 99
- Revaluation reserve for land: -20,923 / -20,911
- Foreign currency translation adjustment: 8,715 / 7,236
- Remeasurements of defined benefit plans: 2,803 / 739

**Total accumulated other comprehensive income**: -3,292 / -8,713

**Non-controlling interests**: 117,468 / 120,785

**Total net assets**: 356,146 / 401,850

**Total liabilities and net assets**: 1,688,288 / 1,702,270
## (2) Consolidated Statements of Income and Comprehensive Income

(Consolidated Statements of Income)

<table>
<thead>
<tr>
<th></th>
<th>FY2017 From April 1, 2017 to March 31, 2018</th>
<th>FY2018 From April 1, 2018 to March 31, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net sales</strong></td>
<td>2,523,106</td>
<td>2,770,365</td>
</tr>
<tr>
<td><strong>Cost of sales</strong></td>
<td>2,282,710</td>
<td>2,539,936</td>
</tr>
<tr>
<td><strong>Gross profit</strong></td>
<td>240,395</td>
<td>230,429</td>
</tr>
<tr>
<td><strong>Selling, general and administrative expenses</strong></td>
<td>128,526</td>
<td>135,775</td>
</tr>
<tr>
<td><strong>Operating profit</strong></td>
<td>111,868</td>
<td>94,653</td>
</tr>
<tr>
<td><strong>Non-operating income</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest income</td>
<td>341</td>
<td>642</td>
</tr>
<tr>
<td>Dividend income</td>
<td>1,015</td>
<td>763</td>
</tr>
<tr>
<td>Rent income on non-current assets</td>
<td>1,153</td>
<td>1,147</td>
</tr>
<tr>
<td>Share of profit of entities accounted for using equity method</td>
<td>11,937</td>
<td>6,859</td>
</tr>
<tr>
<td>Foreign exchange gains</td>
<td>2,533</td>
<td>3,861</td>
</tr>
<tr>
<td>Other</td>
<td>2,754</td>
<td>2,981</td>
</tr>
<tr>
<td><strong>Total non-operating income</strong></td>
<td>19,737</td>
<td>16,255</td>
</tr>
<tr>
<td><strong>Non-operating expenses</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest expenses</td>
<td>12,125</td>
<td>10,875</td>
</tr>
<tr>
<td>Other</td>
<td>2,630</td>
<td>3,378</td>
</tr>
<tr>
<td><strong>Total non-operating expenses</strong></td>
<td>14,755</td>
<td>14,253</td>
</tr>
<tr>
<td><strong>Ordinary profit</strong></td>
<td>116,850</td>
<td>96,654</td>
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<tr>
<td><strong>Extraordinary income</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gain on sales of non-current assets</td>
<td>2,457</td>
<td>629</td>
</tr>
<tr>
<td>Gain on sales of investment securities</td>
<td>433</td>
<td>861</td>
</tr>
<tr>
<td>Subsidy income</td>
<td>3,027</td>
<td>5,541</td>
</tr>
<tr>
<td>Compensation income</td>
<td>—</td>
<td>744</td>
</tr>
<tr>
<td>Insurance income</td>
<td>463</td>
<td>272</td>
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<tr>
<td>Other</td>
<td>220</td>
<td>147</td>
</tr>
<tr>
<td><strong>Total extraordinary income</strong></td>
<td>6,603</td>
<td>8,197</td>
</tr>
<tr>
<td><strong>Extraordinary losses</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Loss on sales of non-current assets</td>
<td>266</td>
<td>134</td>
</tr>
<tr>
<td>Loss on disposal of non-current assets</td>
<td>8,173</td>
<td>5,437</td>
</tr>
<tr>
<td>Impairment loss</td>
<td>1,516</td>
<td>2,009</td>
</tr>
<tr>
<td>Loss on valuation of investment securities</td>
<td>187</td>
<td>1,090</td>
</tr>
<tr>
<td>Business structure improvement expenses</td>
<td>2,840</td>
<td>—</td>
</tr>
<tr>
<td>Loss on closing of oil terminal</td>
<td>1,056</td>
<td>—</td>
</tr>
<tr>
<td>Other</td>
<td>138</td>
<td>213</td>
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<tr>
<td><strong>Total extraordinary losses</strong></td>
<td>14,179</td>
<td>8,885</td>
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<tr>
<td><strong>Profit before income taxes</strong></td>
<td>109,274</td>
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<td>Income taxes - current</td>
<td>28,687</td>
<td>43,852</td>
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<td>Income taxes - deferred</td>
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<tr>
<td><strong>Total income taxes</strong></td>
<td>25,172</td>
<td>29,917</td>
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<tr>
<td><strong>Profit</strong></td>
<td>84,101</td>
<td>66,048</td>
</tr>
<tr>
<td><strong>Profit attributable to non-controlling interests</strong></td>
<td>11,288</td>
<td>12,916</td>
</tr>
<tr>
<td><strong>Profit attributable to owners of parent</strong></td>
<td>72,813</td>
<td>53,132</td>
</tr>
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</table>
### Consolidated Statements of Comprehensive Income

(Unit: million yen)

<table>
<thead>
<tr>
<th></th>
<th>FY2017 From April 1, 2017 to March 31, 2018</th>
<th>FY2018 From April 1, 2018 to March 31, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Profit</td>
<td>84,101</td>
<td>66,048</td>
</tr>
<tr>
<td>Other comprehensive income</td>
<td></td>
<td></td>
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<tr>
<td>Valuation difference on available-for-sale securities</td>
<td>1,852</td>
<td>-2,780</td>
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<tr>
<td>Deferred gains or losses on hedges</td>
<td>41</td>
<td>500</td>
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<tr>
<td>Revaluation reserve for land</td>
<td>-205</td>
<td>-9</td>
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<tr>
<td>Foreign currency translation adjustment</td>
<td>-667</td>
<td>363</td>
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<tr>
<td>Remeasurements of defined benefit plans, net of tax</td>
<td>2,620</td>
<td>-2,084</td>
</tr>
<tr>
<td>Share of other comprehensive income of entities accounted for using equity method</td>
<td>2,193</td>
<td>-1,858</td>
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<tr>
<td>Total other comprehensive income</td>
<td>5,835</td>
<td>-5,869</td>
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<td>Comprehensive income</td>
<td>89,937</td>
<td>60,179</td>
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<td>(Breakdown)</td>
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<td>Comprehensive income atributable to owners of parent</td>
<td>78,170</td>
<td>47,689</td>
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<td>Comprehensive income atributable to non-controlling interests</td>
<td>11,767</td>
<td>12,489</td>
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</table>
### (3) Consolidated Statements of Changes in Equity
**FY2017 (From April 1, 2017 to March 31, 2018)**  
(Unit: million yen)

<table>
<thead>
<tr>
<th>Shareholders' equity</th>
<th>Capital stock</th>
<th>Capital surplus</th>
<th>Retained earnings</th>
<th>Treasury shares</th>
<th>Total shareholders' equity</th>
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</thead>
<tbody>
<tr>
<td>Balance at April 1,2017</td>
<td>40,000</td>
<td>84,359</td>
<td>49,985</td>
<td>-1,113</td>
<td>173,231</td>
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<td>Changes of items during period</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Dividends of surplus</td>
<td></td>
<td></td>
<td>-4,238</td>
<td></td>
<td>-4,238</td>
</tr>
<tr>
<td>Profit attributable to owners of parent</td>
<td></td>
<td></td>
<td>72,813</td>
<td></td>
<td>72,813</td>
</tr>
<tr>
<td>Purchase of treasury shares</td>
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<td>-1</td>
<td>-1</td>
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<tr>
<td>Disposal of treasury shares</td>
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<td>24</td>
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<tr>
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<td></td>
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<td>140</td>
<td></td>
<td>140</td>
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<td>Net changes of items other than shareholders' equity</td>
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<td></td>
<td></td>
<td></td>
<td>68,715</td>
<td>68,738</td>
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<tr>
<td>Balance at March 31,2018</td>
<td>40,000</td>
<td>84,359</td>
<td>118,701</td>
<td>-1,091</td>
<td>241,970</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Accumulated other comprehensive income</th>
<th>Valuation difference on available-for-sale securities</th>
<th>Deferred gains or losses on hedges</th>
<th>Revaluation reserve for land</th>
<th>Foreign currency translation adjustment</th>
<th>Remeasurements of defined benefit plans</th>
<th>Total accumulated other comprehensive income</th>
<th>Non-controlling interests</th>
<th>Total net assets</th>
</tr>
</thead>
<tbody>
<tr>
<td>Balance at April 1,2017</td>
<td>4,794</td>
<td>-233</td>
<td>-20,576</td>
<td>7,215</td>
<td>292</td>
<td>-8,508</td>
<td>108,063</td>
<td>272,786</td>
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<td></td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dividends of surplus</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>-4,238</td>
</tr>
<tr>
<td>Profit attributable to owners of parent</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>72,813</td>
</tr>
<tr>
<td>Purchase of treasury shares</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td>-1</td>
</tr>
<tr>
<td>Disposal of treasury shares</td>
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<td></td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td>24</td>
</tr>
<tr>
<td>Reversal of Revaluation reserve for land</td>
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<td>-140</td>
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<td>-205</td>
<td>1,499</td>
<td>2,511</td>
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<td>9,405</td>
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<td>-346</td>
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<td>2,511</td>
<td>5,215</td>
<td>9,405</td>
<td>83,360</td>
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<tr>
<td>Balance at March 31,2018</td>
<td>6,379</td>
<td>-267</td>
<td>-20,923</td>
<td>8,715</td>
<td>2,803</td>
<td>-3,292</td>
<td>117,468</td>
<td>356,146</td>
</tr>
<tr>
<td>Shareholders' equity</td>
<td>Capital stock</td>
<td>Capital surplus</td>
<td>Retained earnings</td>
<td>Treasury shares</td>
<td>Total shareholders' equity</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>----------------------</td>
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</tr>
<tr>
<td>Balance at April 1,2018</td>
<td>40,000</td>
<td>84,359</td>
<td>118,701</td>
<td>-1,091</td>
<td>241,970</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Changes of items during period</td>
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<td></td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dividends of surplus</td>
<td></td>
<td></td>
<td></td>
<td>-4,238</td>
<td>-4,238</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Profit attributable to owners of parent</td>
<td></td>
<td></td>
<td></td>
<td>53,132</td>
<td>53,132</td>
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<td></td>
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<tr>
<td>Purchase of treasury shares</td>
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<td>-2</td>
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<tr>
<td>Disposal of treasury shares</td>
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<td>334</td>
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<tr>
<td>Reversal of Revaluation reserve for land</td>
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<td></td>
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<td>-21</td>
<td>-21</td>
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</tr>
<tr>
<td>Purchase of shares of consolidated subsidiaries</td>
<td></td>
<td></td>
<td></td>
<td>-1,602</td>
<td>-1,602</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Total changes of items other than shareholders' equity</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total changes of items during period</td>
<td></td>
<td></td>
<td></td>
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<td>Balance at March 31,2019</td>
<td>40,000</td>
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<td>167,574</td>
<td>-758</td>
<td>289,779</td>
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</table>

<table>
<thead>
<tr>
<th>Accumulated other comprehensive income</th>
<th>Valuation difference on available-for-sale securities</th>
<th>Deferred gains or losses on hedges</th>
<th>Revaluation reserve for land</th>
<th>Foreign currency translation adjustment</th>
<th>Remeasurements of defined benefit plans</th>
<th>Total accumulated other comprehensive income</th>
<th>Non-controlling interests</th>
<th>Total net assets</th>
</tr>
</thead>
<tbody>
<tr>
<td>Balance at April 1,2018</td>
<td>6,379</td>
<td>-267</td>
<td>-20,923</td>
<td>8,715</td>
<td>2,803</td>
<td>-3,292</td>
<td>117,468</td>
<td>356,146</td>
</tr>
<tr>
<td>Change of items during period</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Dividends of surplus</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>-4,238</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Profit attributable to owners of parent</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>53,132</td>
</tr>
<tr>
<td>Purchase of treasury shares</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>-2</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Disposal of treasury shares</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>541</td>
</tr>
<tr>
<td>Reversal of Revaluation reserve for land</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>21</td>
<td>21</td>
<td></td>
</tr>
<tr>
<td>Purchase of shares of consolidated subsidiaries</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>-1,602</td>
</tr>
<tr>
<td>Net changes of items other than shareholders' equity</td>
<td>-2,257</td>
<td>367</td>
<td>-9</td>
<td>-1,479</td>
<td>-2,063</td>
<td>-5,442</td>
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<td>Total changes of items during period</td>
<td>-2,257</td>
<td>367</td>
<td>11</td>
<td>-1,479</td>
<td>-2,063</td>
<td>-5,420</td>
<td>3,316</td>
<td>45,704</td>
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<tr>
<td>Balance at March 31,2019</td>
<td>4,121</td>
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<td>-20,911</td>
<td>7,236</td>
<td>739</td>
<td>-8,713</td>
<td>120,785</td>
<td>401,850</td>
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</tbody>
</table>
## (4) Consolidated Statements of Cash Flows

<table>
<thead>
<tr>
<th>Cash flows from operating activities</th>
<th>FY2017 From April 1, 2017 to March 31, 2018</th>
<th>FY2018 From April 1, 2018 to March 31, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Profit before income taxes</td>
<td>109,274</td>
<td>95,966</td>
</tr>
<tr>
<td>Depreciation</td>
<td>38,348</td>
<td>46,752</td>
</tr>
<tr>
<td>Amortization of goodwill</td>
<td>721</td>
<td>-</td>
</tr>
<tr>
<td>Impairment loss</td>
<td>1,516</td>
<td>2,009</td>
</tr>
<tr>
<td>Loss (gain) on sales of non-current assets</td>
<td>-2,191</td>
<td>-495</td>
</tr>
<tr>
<td>Business structure improvement expenses</td>
<td>2,840</td>
<td>-</td>
</tr>
<tr>
<td>Loss (gain) on disposal of non-current assets</td>
<td>8,173</td>
<td>5,437</td>
</tr>
<tr>
<td>Loss (gain) on sales of investment securities</td>
<td>-433</td>
<td>-861</td>
</tr>
<tr>
<td>Loss (gain) on valuation of investment securities</td>
<td>187</td>
<td>1,090</td>
</tr>
<tr>
<td>Subsidy income</td>
<td>-3,027</td>
<td>-5,541</td>
</tr>
<tr>
<td>Loss on closing of oil terminal</td>
<td>1,056</td>
<td>-</td>
</tr>
<tr>
<td>Interest and dividend income</td>
<td>-1,357</td>
<td>-1,405</td>
</tr>
<tr>
<td>Compensation income</td>
<td>-</td>
<td>-744</td>
</tr>
<tr>
<td>Insurance income</td>
<td>-463</td>
<td>-272</td>
</tr>
<tr>
<td>Interest expenses</td>
<td>12,125</td>
<td>10,875</td>
</tr>
<tr>
<td>Foreign exchange losses (gains)</td>
<td>-963</td>
<td>-1,227</td>
</tr>
<tr>
<td>Share of loss (profit) of entities accounted for using equity method</td>
<td>-11,937</td>
<td>-6,859</td>
</tr>
<tr>
<td>Increase (decrease) in allowance for doubtful accounts</td>
<td>23</td>
<td>35</td>
</tr>
<tr>
<td>Increase (decrease) in provision for special repairs</td>
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<td>3,162</td>
</tr>
<tr>
<td>Increase (decrease) in provision for environmental measures</td>
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<td>-516</td>
</tr>
<tr>
<td>Increase (decrease) in net defined benefit asset (liability)</td>
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<td>-625</td>
</tr>
<tr>
<td>Decrease (increase) in notes and accounts receivable - trade</td>
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<tr>
<td>Recovery of recoverable accounts under production sharing</td>
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<td>7,472</td>
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<tr>
<td>Decrease (increase) in inventories</td>
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</tr>
<tr>
<td>Increase (decrease) in notes and accounts payable - trade</td>
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</tr>
<tr>
<td>Decrease (increase) in other current assets</td>
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<tr>
<td>Increase (decrease) in other current liabilities</td>
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<td>Decrease (increase) in investments and other assets</td>
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<td>Increase (decrease) in other non-current liabilities</td>
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<tr>
<td>Other, net</td>
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<td>1,744</td>
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<td><strong>Subtotal</strong></td>
<td><strong>225,542</strong></td>
<td><strong>144,875</strong></td>
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<tr>
<td>Interest and dividend income received</td>
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<td>9,126</td>
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<tr>
<td>Payments for business structure improvement expenses</td>
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<tr>
<td>Proceeds from subsidy income</td>
<td>3,752</td>
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<td>Proceeds from compensation</td>
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<tr>
<td>Proceeds from insurance income</td>
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<td>Income taxes paid</td>
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<tr>
<td><strong>Net cash provided by (used in) operating activities</strong></td>
<td><strong>192,634</strong></td>
<td><strong>90,450</strong></td>
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</table>
## Cash Flows from Investing Activities

<table>
<thead>
<tr>
<th>FY2017 From April 1, 2017 to March 31, 2018</th>
<th>FY2018 From April 1, 2018 to March 31, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchase of investment securities</td>
<td>-1,457</td>
</tr>
<tr>
<td>Proceeds from sales and redemption of investment securities</td>
<td>401</td>
</tr>
<tr>
<td>Purchase of shares of subsidiaries and associates</td>
<td>-3,623</td>
</tr>
<tr>
<td>Proceeds from sales and liquidation of shares of subsidiaries and associates</td>
<td>-</td>
</tr>
<tr>
<td>Purchase of property, plant and equipment</td>
<td>-96,780</td>
</tr>
<tr>
<td>Payments for disposal of property, plant and equipment</td>
<td>-3,261</td>
</tr>
<tr>
<td>Proceeds from sales of property, plant and equipment</td>
<td>17,470</td>
</tr>
<tr>
<td>Payments for purchases of intangible assets and long-term prepaid expenses</td>
<td>-9,859</td>
</tr>
<tr>
<td>Decrease (increase) in short-term loans receivable</td>
<td>44</td>
</tr>
<tr>
<td>Payments of long-term loans receivable</td>
<td>-225</td>
</tr>
<tr>
<td>Collection of long-term loans receivable</td>
<td>485</td>
</tr>
<tr>
<td>Payments into time deposits</td>
<td>-33</td>
</tr>
<tr>
<td>Proceeds from withdrawal of time deposits</td>
<td>22</td>
</tr>
<tr>
<td>Proceeds from withdrawal of investments in silent partnership</td>
<td>157</td>
</tr>
<tr>
<td>Other, net</td>
<td>227</td>
</tr>
<tr>
<td><strong>Net cash provided by (used in) investing activities</strong></td>
<td>-96,432</td>
</tr>
</tbody>
</table>

## Cash Flows from Financing Activities

<table>
<thead>
<tr>
<th>FY2017 From April 1, 2017 to March 31, 2018</th>
<th>FY2018 From April 1, 2018 to March 31, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net increase (decrease) in short-term loans payable</td>
<td>-21,563</td>
</tr>
<tr>
<td>Proceeds from long-term loans payable</td>
<td>47,859</td>
</tr>
<tr>
<td>Repayments of long-term loans payable</td>
<td>-107,887</td>
</tr>
<tr>
<td>Payments into deposits of restricted withdrawals</td>
<td>-</td>
</tr>
<tr>
<td>Proceeds from issuance of bonds</td>
<td>-</td>
</tr>
<tr>
<td>Net increase (decrease) in commercial papers</td>
<td>11,500</td>
</tr>
<tr>
<td>Cash dividends paid</td>
<td>-4,204</td>
</tr>
<tr>
<td>Dividends paid to non-controlling interests</td>
<td>-2,361</td>
</tr>
<tr>
<td>Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation</td>
<td>-</td>
</tr>
<tr>
<td>Other, net</td>
<td>-98</td>
</tr>
<tr>
<td><strong>Net cash provided by (used in) financing activities</strong></td>
<td>-76,757</td>
</tr>
</tbody>
</table>

## Effect of Exchange Rate Change on Cash and Cash Equivalents

<table>
<thead>
<tr>
<th>FY2017 From April 1, 2017 to March 31, 2018</th>
<th>FY2018 From April 1, 2018 to March 31, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net increase (decrease) in cash and cash equivalents</td>
<td>-422</td>
</tr>
<tr>
<td>Cash and cash equivalents at beginning of period</td>
<td>19,021</td>
</tr>
<tr>
<td>Cash and cash equivalents at end of period</td>
<td>55,148</td>
</tr>
</tbody>
</table>
(5) Notes to Consolidated Financial Statements

(Notes to Going Concern Assumption)
None

(Changes in Representation Methods)
(Adoption of “Partial Amendments of Standard for Tax Effect Accounting”)
The Company has implemented the adoption of “Partial Amendments of Standard for Tax Effect Accounting” (the Accounting Standard Board of Japan Statement No.28 on February 16, 2018) from the beginning of the consolidated fiscal year and changed the presentation method by which deferred tax assets have been included in investments and other assets, and deferred tax liabilities have been included in non-current liabilities.

As a result, in the consolidated balance sheet of FY2017, “Deferred tax assets” of “Current assets” decreased by ¥7,661 million, and “Deferred tax assets” of “Investment and other assets” increased by ¥5,060 million. And, “Deferred tax liabilities” of “Current liabilities” decreased by ¥7 million and “Deferred tax liabilities” of “Non-current liabilities” decreased by ¥2,593 million.

In addition, deferred tax assets and deferred tax liabilities of the same taxpayer are shown offset with each other, and the total assets decreased by ¥2,600 million compared to before the change.
1. Overview of Reporting Segments

The reporting segments of the Cosmo Group are comprised of those entities where obtaining separate financial reports are possible and those which the board members regularly review and decide distribution of management resources.

The Cosmo Group conducts “Petroleum Business,” “Petrochemicals Business” and “Petroleum Exploration and Production Business” and the Company or its affiliate companies operate these businesses independently depending on the type of services or products handled.

Therefore the 3 reporting segments by the Cosmo Group are, “Petroleum Business,” “Petrochemicals Business” and “Petroleum Exploration and Production Business,” based on the services and/or the products handled.

In further detail, “Petroleum Business” produces and markets gasoline, naphtha, kerosene, diesel, fuel oil, crude oil, lubricants, LPG, asphalt, etc. “Petrochemicals Business” produces and markets ethylene, para-xylene, benzene, toluene, solvents, etc. “Petroleum Exploration and Production Business” explores and produces crude oil.

2. Methods to Determine Net Sales, Profit or Loss, Assets, Liabilities and Other Items by Business Segment

The accounting methods by business segment reported herein are almost the same as the accounting policy adopted to prepare consolidated financial statements.

Profit by business segment is stated on an ordinary profit basis. The inter-segment profit and transfers are based on market price.

3. Information about net sales, profit, assets, liabilities and other items amounts by segment reported

<table>
<thead>
<tr>
<th>FY2017 (From April 1, 2017 to March 31, 2018)</th>
<th>Petroleum business</th>
<th>Petrochemical business</th>
<th>Oil exploration and production business</th>
<th>Other Note: 1</th>
<th>Adjustments Note: 2</th>
<th>Consolidated Note: 3</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net sales</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Outside customers</td>
<td>2,076,816</td>
<td>404,221</td>
<td>18,900</td>
<td>23,166</td>
<td></td>
<td>2,523,106</td>
</tr>
<tr>
<td>Inter-segment</td>
<td>215,911</td>
<td>54,228</td>
<td>37,436</td>
<td>26,784</td>
<td>-334,360</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>2,292,727</td>
<td>458,450</td>
<td>56,337</td>
<td>49,951</td>
<td>-334,360</td>
<td>2,523,106</td>
</tr>
<tr>
<td><strong>Segment profit</strong></td>
<td>58,818</td>
<td>30,441</td>
<td>18,251</td>
<td>5,096</td>
<td></td>
<td>116,850</td>
</tr>
<tr>
<td><strong>Other items</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Depreciation and amortization</td>
<td>20,075</td>
<td>7,312</td>
<td>7,981</td>
<td>3,167</td>
<td>-189</td>
<td>38,348</td>
</tr>
<tr>
<td>Amortization of goodwill</td>
<td>695</td>
<td></td>
<td>26</td>
<td></td>
<td></td>
<td>721</td>
</tr>
<tr>
<td>Interest income</td>
<td>688</td>
<td>88</td>
<td>162</td>
<td>10</td>
<td>-608</td>
<td>341</td>
</tr>
<tr>
<td>Interest expenses</td>
<td>9,203</td>
<td>428</td>
<td>2,022</td>
<td>575</td>
<td>-103</td>
<td>12,125</td>
</tr>
<tr>
<td>Equity earnings of associates</td>
<td>6,235</td>
<td>4,874</td>
<td>835</td>
<td>-7</td>
<td></td>
<td>11,937</td>
</tr>
</tbody>
</table>

Notes: 1 Other is segment of non-classified, including construction works, insurance agency, leasing, travel agency and wind power generation, etc.

2 Segment profit in “Adjustments” ¥4,242 million includes ¥4,959 million for profit that is not allocated each reported segment or “Other” segment, ¥-438 million for internal eliminations, ¥-68 million for inventory adjustments, and ¥-210 million adjustment of non-current assets.

3 Segment profit is adjusted to ordinary profit of consolidated statements of income.

4 No assets and liabilities allocation is made into each segment, so that the description of such information is omitted.
## FY2018 (From April 1, 2018 to March 31, 2019)

( unit: million yen)

<table>
<thead>
<tr>
<th></th>
<th>Petroleum business</th>
<th>Petrochemical business</th>
<th>Oil exploration and production business</th>
<th>Other Note: 1</th>
<th>Adjustments Note: 2</th>
<th>Consolidated Note: 3</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net sales</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Outside customers</td>
<td>2,293,471</td>
<td>404,934</td>
<td>45,149</td>
<td>26,810</td>
<td>-</td>
<td>2,770,365</td>
</tr>
<tr>
<td>Inter-segment</td>
<td>233,411</td>
<td>53,700</td>
<td>66,584</td>
<td>33,438</td>
<td>-387,135</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>2,526,882</td>
<td>458,634</td>
<td>111,734</td>
<td>60,249</td>
<td>-387,135</td>
<td>2,770,365</td>
</tr>
<tr>
<td><strong>Segment profit</strong></td>
<td>14,176</td>
<td>15,344</td>
<td>56,900</td>
<td>6,136</td>
<td>4,096</td>
<td>96,654</td>
</tr>
<tr>
<td><strong>Other items</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Depreciation and amortization</td>
<td>22,065</td>
<td>7,430</td>
<td>13,214</td>
<td>4,861</td>
<td>-818</td>
<td>46,752</td>
</tr>
<tr>
<td>Amortization of goodwill</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Interest income</td>
<td>733</td>
<td>147</td>
<td>410</td>
<td>31</td>
<td>-681</td>
<td>642</td>
</tr>
<tr>
<td>Interest expenses</td>
<td>7,625</td>
<td>359</td>
<td>2,435</td>
<td>632</td>
<td>-177</td>
<td>10,875</td>
</tr>
<tr>
<td>Equity earnings of associates</td>
<td>359</td>
<td>6,754</td>
<td>-258</td>
<td>5</td>
<td>-</td>
<td>6,859</td>
</tr>
</tbody>
</table>

Notes: 1 Other is segment of non-classified, including construction works, insurance agency, leasing, travel agency and wind power generation, etc.
2 Segment profit in “Adjustments” ¥4,096 million includes ¥5,204 million for profit that is not allocated each reported segment or “Other” segment, ¥-107 million for internal eliminations, ¥-655 million for inventory adjustments, and ¥-345 million adjustment of non-current assets.
3 Segment profit is adjusted to ordinary profit of consolidated statements of income.
4 No assets and liabilities allocation is made into each segment, so that the description of such information is omitted.

### (Per-share Information)

<table>
<thead>
<tr>
<th></th>
<th>FY2017 April 1, 2017 - March 31, 2018</th>
<th>FY2018 April 1, 2018 - March 31, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net assets per share (yen sen)</strong></td>
<td>2,837.90</td>
<td>3,333.81</td>
</tr>
<tr>
<td><strong>Net income per share (yen sen)</strong></td>
<td>865.80</td>
<td>630.69</td>
</tr>
<tr>
<td><strong>Net income per share after adjustment for dilutive securities (yen sen)</strong></td>
<td>-</td>
<td>594.03</td>
</tr>
</tbody>
</table>

Notes: 1. Since no dilutive securities exist FY2017, net income per share after adjustment for dilutive securities is omitted.
2. In calculating net assets per share, the company’s shares which Executive Remuneration BIP Trust possess are excluded from issued shares at the end of the period (665 thousands of shares from FY2017, 460 thousands of shares from FY2018).
In calculating net income per share, the company’s shares which Executive Remuneration BIP Trust possess are also excluded from average number of shares during the period (669 thousands of shares from FY2017, 523 thousands of shares from FY2018).
3. Net income per share and diluted net income per share was calculated on the following basis.

<table>
<thead>
<tr>
<th></th>
<th>FY2017 April 1, 2017 - March 31, 2018</th>
<th>FY2018 April 1, 2018 - March 31, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net income per share</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Profit attributable to owners of parent (million yen)</td>
<td>72,813</td>
<td>53,132</td>
</tr>
<tr>
<td>Amount that does not belong to ordinary share holders (million yen)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Profit attributable to owners of parent that belongs to ordinary shares (million yen)</td>
<td>72,813</td>
<td>53,132</td>
</tr>
<tr>
<td>Average number of ordinary shares outstanding during the year (thousands of shares)</td>
<td>84,099</td>
<td>84,245</td>
</tr>
<tr>
<td><strong>Diluted net income per share</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net income adjustments to owners of parent (million yen)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Increase in the number of ordinary shares (thousands of shares)</td>
<td>-</td>
<td>5,198</td>
</tr>
<tr>
<td>(incl. convertible bond-type bonds with share acquisition rights (thousands of shares)</td>
<td>-</td>
<td>(5,198)</td>
</tr>
<tr>
<td>Overview of potential shares not included in calculation of diluted net income per share because the stock have no dilution effect</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>
(Significant Subsequent Events)

As a result of discussions with the shareholders of Gyxis Corporation regarding the handling of penalty charges, etc. related to the agreement between shareholders, the penalty charges will be incurred. By this, in the next consolidated fiscal year, approximately ¥7.8 billion in compensation will be recorded as extraordinary income as compensation received.